

**BELLE MAER HARBOR
WINTER STORAGE RATES
2011 - 2012**

STORAGE OPTIONS:	OUTSIDE		INSIDE COLD		INSIDE HEATED	
			(1)	(1)		
Boats (includes hoist fees)	\$2.65 / sq ft	(2)	\$4.05 / sq ft	(2)	\$6.95 / sq ft	(3)
Boats on trailers (no hoist services)	\$1.95 / sq ft	(4)	\$3.45 / sq ft	(4)	\$5.25 / sq ft	(4)
PWC's on trailers (no hoist services)	\$75 ea	(4)	\$100 ea	(4)	\$200 ea	(4)
Boats in Condominium	See Note 5	(5)	\$1.90 / sq ft	(6)	\$6.95 / sq ft	(3)
Golf carts	\$75 ea	(4)	\$100 ea	(4)	\$200 ea	(4)

SERVICES:	COST	
Hoist Fees (haulout & relaunch)	\$5.75 / lin ft	
Shoring - Powerboats (\$150 minimum)	\$4.70 / lin ft	
Shoring - Sailboats (\$260 minimum)	\$9.35 / lin ft	
Power Bottom Wash	\$0.36 / sq ft	
Shrink Wrap User Fee	\$0.85 / lin ft	(7)

NOTES:

- (1): All inside storage is subject to availability and building height restrictions.
- (2): Shoring must be added. Bottom wash is optional.
- (3): Hoist fees, shoring & bottom wash all included in the square foot price above.
- (4): Storage only. No other services provided.
- (5): Condominium Owners or boaters leasing from a Condominium Owner may winter store their boat outside on Condominium property without charge as long as the overall length of their boat is equal to, or less than, the catwalk length of their Unit. If the boat length is greater than the catwalk length, the Marina collects an "oversize boat charge" which is calculated as the boat length less the catwalk length times the Marina outside storage rate. This compensates the Marina for Condominium boats which end up being stored on Marina property due to a lack of space to accommodate all of the Condominium boats for winter storage. Condominium Owners and renters also are responsible to contract with the Marina for any services such as hoist fees, shoring, bottom wash and shrink wrap user fees.
- (6): Condo Owners (not Condo renters) are eligible to upgrade to inside cold storage for \$1.90 per square foot. This is in addition to the Marina hoist, shoring, bottom wash and shrink wrap user fees.
- (7): Plastic is a hazardous material to marine life and boat engines since it is not biodegradable. The users as a group must cover the costs to the Marina for the labor of picking up plastic scraps from the grounds and canals plus the ultimate disposal of the covers. This fee is due each year even if the shrink wrap is re-used.