

BELLE MAER HARBOR

2012 SUMMER RATE SCHEDULE

SUMMER DOCKAGE (APRIL 2012 - OCTOBER 2012)

ROW	APPROX DOCK SIZE	7-MO RATE	PAYMENT SCHEDULE			WITH EARLY PYMT DISCOUNT		WINTER STORAGE CREDIT
						CASH - 10%	CREDIT - 7%	
			APP	3/1/2012	5/1/2012	TOTAL DUE	TOTAL DUE	
	(1)					(3)	(3)	(2)
A (0)	30' X 09.5'	2,042	680	681	681	1,837.80	1,899.06	291.00
A (1-50)	30' X 12.0'	2,981	993	994	994	2,682.90	2,772.33	425.00
A (51-110)	30' X 11.0'	2,981	993	994	994	2,682.90	2,772.33	425.00
B (1-17) (7)	60' X 19.9'	5,833	1,945	1,944	1,944	5,249.70	5,424.69	833.00
B (18-19) (7)	70' X 21.9'	5,833	1,945	1,944	1,944	5,249.70	5,424.69	833.00
C (11-33)	30' X 14.0'	3,354	1,118	1,118	1,118	3,018.60	3,119.22	479.00
C (34-36/38-42)	35' X 15.0'	4,083	1,361	1,361	1,361	3,674.70	3,797.19	583.00
C (37)	35' X 10.0'	3,483	1,161	1,161	1,161	3,134.70	3,239.19	497.00
M (1)	45' X 21.5'	5,833	1,945	1,944	1,944	5,249.70	5,424.69	833.00
M (3-64)	30' X 13.0'	3,541	1,181	1,180	1,180	3,186.90	3,293.13	505.00
N (1) (7)	70' X 30.5'	7,000	2,334	2,333	2,333	6,300.00	6,510.00	1,000.00
N (2-60) (7)	40' X 16.0'	5,250	1,750	1,750	1,750	4,725.00	4,882.50	750.00
N (61) (7)	85' X 23.8'	7,000	2,334	2,333	2,333	6,300.00	6,510.00	1,000.00
N (62) (7)	60' X 17.5'	5,833	1,945	1,944	1,944	5,249.70	5,424.69	833.00
W (1-2/13-27) (7)	30' X 11.0'	1,925	641	642	642	1,732.50	1,790.25	275.00
W (3-12) (5)	30' X 11.0'	1,925	641	642	642	1,732.50	1,790.25	275.00
W (28-98)	30' X 11.0'	2,829	943	943	943	2,546.10	2,630.97	404.00
T (1-10) (5)	25' X 10.0'	1,925	641	642	642	1,732.50	1,790.25	275.00

IN & OUT SERVICE (APRIL 15, 2012 - APRIL 14, 2013)

RACK #	MAX. LENGTH	CON-TRACT TOTAL	PAYMENT SCHEDULE			WITH EARLY PYMT DISCOUNT	
						CASH - 10%	CREDIT - 7%
			APP.	3/1/12	5/1/12	TOTAL DUE	TOTAL DUE
	(8)					(3)	(3)
D1 - D26	19'	1,790	596	597	597	1,611.00	1,664.70
D27 - D30	20'	1,975	659	658	658	1,777.50	1,836.75
C1 - C4, C10 - C17, C23 - C26	21'	2,200	734	733	733	1,980.00	2,046.00
C1 - C4, C10 - C17, C23 - C26	22'	2,380	794	793	793	2,142.00	2,213.40
C1 - C4, C10 - C17, C23 - C26	23'	2,530	844	843	843	2,277.00	2,352.90
C5 - C9, C18 - C22, B10 - B17, A10 - A17	24'	2,680	894	893	893	2,412.00	2,492.40
B1 - B4, B23 - B26, A1 - A4, A23 - A26	25'	2,885	961	962	962	2,596.50	2,683.05
B1 - B4, B23 - B26, A1 - A4, A23 - A26	26'	3,100	1,034	1,033	1,033	2,790.00	2,883.00
B18 - B22	27'	3,150	1,050	1,050	1,050	2,835.00	2,929.50
B5 - B9	28'	3,200	1,066	1,067	1,067	2,880.00	2,976.00
A18 - A22	29'	3,250	1,084	1,083	1,083	2,925.00	3,022.50
A5 - A9	30'	3,300	1,100	1,100	1,100	2,970.00	3,069.00
A5 - A9	31'	3,350	1,116	1,117	1,117	3,015.00	3,115.50
A5 - A9	32'	3,400	1,134	1,133	1,133	3,060.00	3,162.00
Personal Watercraft (9)	10'	690	230	230	230	621.00	641.70

- (1) Overall length of the boat must be no longer than the catwalk length.
- (2) The summer lease term runs from April 1st to October 31st. There are no refunds for boats leaving the Marina prior to October 31st other than the refunds for cancellation as detailed on the summer application and agreement. As an incentive to winter store your boat with Belle Maer Harbor, a one-month proration of the 7-month summer contract amount will be credited to any boater winter storing their boat at the Marina.
- (3) 10% discount off of 7-month rate for full nonrefundable cash payment (7% discount if paid by credit card) with application by December 31, 2011. This promotion may not be combined with the sponsorship credit for new boaters.
- (4) Due to water depths, no sailboats will be placed in A or W rows without the approval of the Harbormaster.
- (5) There is no drive-up parking for wells W (3-12) and T (1-10). Assigned parking is provided a short distance from the well location.
- (6) Wells located at W (1-2 & 13-27) are pier docks or have an obstructed view.
- (7) B Row and N Row wells are individually metered and the electric charges are billed direct to the Lessee from DTE Energy.
- (8) If it is necessary to adjust the rack height to accommodate a taller boat, Lessee will be subject to a higher rental rate than the overall boat length listed above. The last in & out service date before winter storage is September 30th. All boats must be winterized by October 15th. In & out service resumes on April 15th. 75% of annual rate is allocated to the summer season.
- (9) The term "personal watercraft" is defined as Jet Ski or waverunner type craft. Jet boats and inflatables do not fall under personal watercraft pricing. Lessee must provide wheeled dolly and lifting straps. There is no storage of trailers included in the pricing.