

BELLE MAER HARBOR

2010 SUMMER RATE PROMOTIONS

EARLY PAYMENT DISCOUNT PROGRAM:

This year, in addition to accepting credit cards for your convenience, we have come up with our own stimulus program for our boaters which we are calling our Early Payment Discount Program. Existing Belle Maer boaters who agreed to pay their 2010 summer rental in full by cash or credit card with their application by January 15 were offered a 12% (credit card) 15% (cash) discount off of our six-month rate. (There is no discount on the October well rent portion of the summer rate, as this is a deposit that will be applied to your winter storage or refunded if you leave the Marina by September 30th.)

New boaters to Belle Maer Harbor will qualify for the same discount even after January 15th as long as they pay up front with their application. The last two columns of the 2010 Summer Rate Schedule show your discounted contract total (including the October well rent) if you take advantage of the Early Payment Discount Program and pay in cash or by credit card.

SPONSORSHIP PROGRAM:

We have also extended our Sponsorship Program for the 2010 season. We are offering \$750 in credits for new boaters sponsored by existing or new BMH boaters. A \$250 credit will be given to the BMH sponsoring boater and a \$500 credit to the new sponsored boater. For the first time in 2010, this offer also will apply to new sponsored boaters who rent a rack in the in & out storage building. (This offer excludes any new boater renting condominium wells.) A new boater may not combine the \$500 Sponsorship Credit with the Early Payment Discount. However, the sponsoring BMH boater is eligible for both the \$250 Sponsorship Credit in addition to the Early Payment Discount. To be eligible, the BMH boater must register the name of the new boater with the Marina office prior any lease application or agreement being signed by the new boater. So talk to your boating friends and have them join you at Belle Maer Harbor!

BELLE MAER HARBOR OFFERS THE BEST VALUE FOR YOUR BOATING DOLLAR:

- Direct access into Anchor Bay without having to navigate the congested Clinton River.
- Belle Maer is located in the clean waters of Anchor Bay north of the Clinton River.
- Anchor Bay is home to all of the popular boating destinations such as the islands, shipping channels and Metro Beach. The close proximity of these locations allows our boaters to use their boats at a lower fuel cost.
- BMH is a family marina in a park-like setting with all the security and resort amenities necessary (including free Cable TV and internet service) so you can enjoy your boat as a "floating cottage."